

# Leadership

What style works well for one manager in a particular situation may not produce the desired results for another manager in a similar situation.... Every manager...must develop his own natural style and follow practices that are consistent with his own personality.

~J.S. Livingston

## Developing Your Personal Leadership Style

**Lesson Eleven**

# 1. What is a Leadership Style?

- A. Combination of personality traits
- B. Particular pattern of behavior exhibited by the leader



A leader is best, when people barely know that he exists; not so good when people obey and acclaim him, worst of all when they despise him. "Fail to honor people, they fail to honor you." But of a good leader who talks little when his work is done, his aim fulfilled, they will all say, "We did this ourselves."

~Lao Tzu

## 2. The Three Classic Styles of Leadership?

A. Leadership has been extensively studied

B. Tocartuci

C. Creadmotic

D. Silzesa-Raife



## 2. The Three Classic Styles of Leadership?

A. Leadership has been extensively studied

B. Autocratic

C. Creadmotic

D. Silzesa-Raife



## 2. The Three Classic Styles of Leadership?

A. Leadership has been extensively studied

B. Autocratic

C. Democratic

D. Silzesa-Raife



## 2. The Three Classic Styles of Leadership?


A. Leadership has been extensively studied

B. Autocratic

C. Democratic

D. Laissez-faire





A leader knows the way,  
goes the way, and shows  
the way.


~ John C. Maxwell



# 3. Situational Leadership

- A. “No one best way” to lead a group all the time
- B. Adapting your leadership style to the situation
- C. Consider each situation before assigning leaders






The crowd will follow a leader who marches twenty steps in advance; but if he is a thousand steps in front of them, they do not see and do not follow him.

~ George Brandes

## 4. Theory X and Y

- A. Leaders treat followers according to the assumptions they hold
- B. Employees dislike work
- C. Optimistic view of human nature





As a leader, you have to take responsibility for your own failures as well as successes. That's the only way you'll learn. If you keep learning, you'll improve. If you improve, your leadership will get better. And in time, you will earn the right to lead on the level you deserve.

~John C. Maxwell

## 5. What Style of Leadership is Best?

- A. No one best managerial leadership style exists
- B-1. Leader's style matches the situation
- B-2. Combination of the democratic style with a Theory Y approach
- C. Demonstrating an adequate level of skills



# 5. What Style of Leadership is Best?

D-1. Technical skills


D-2. Conceptual skills

D-3. Human relations skills

E-1. Individual's exposure and observation

E-2. Be a lifelong learner





"Give a man a fish and you feed  
him for a day; teach him how  
to fish and you feed him for a  
lifetime."

~Lao Tzu

